Q20.

Australian Strategy for International Education consultation submission

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Q1. Name *

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Q2. Organisation *

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Regional Recruitment Manager AMERICAS

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Q6. 1 - What do you see as the key priorities for a new Australian strategy for international education? [limit to 500 words]

At this stage the key priority is to provide clear and on time information for the international stakeholders regarding border opening. It would be great to consider more extensive scholarships for International students or maybe to level the fees to what is paid by Domestic students. It would be a model more equal.

Q7. 2 - Students should be at the centre of the new Strategy. How can Australian education providers deliver the best possible student experience both now and in the future? [limit to 500 words]

Australian Education Providers need to focus in the quality of the programs, and deliver the results promissed, in order to do this Australian Educational Providers need to find a way to involved more the international students in the dynamics of the Australian Society.

Q8. 3 - What changes are needed to make Australia more globally competitive over the next decade? [limit to 500 words]

For Higher Education it is important to be able to reduce the fees and make it more equal to what domestic students pay. Australia is considered as a great destination for most of the Latin American students but Australian Universities are also considered as very financial focused, so most of the local Universities are very interested in cooperation but they consider that Australian Universities are only focused in doing recruitment and taking advantaged out of them while many more American and Canadian Universities are interested in finding ways to cooperate and contribute to the local society. It would be fantastic if Australian Universities could have a program of Scholarships for high achiever students at undergraduate and posgraduate level.

Q22. 3.1 - Policy and regulatory flexibility are important in enabling providers to innovate. How can we utilise these settings to pursue opportunities, and in what other ways can we work together to ensure Australia remains globally competitive? [limit to 500 words]

In the near future it is important to make more flexible the conditions for the Visa 485, it would be much better to have a similar model to the one in CANADA that is the main competitior in the Americas for Australia where students can apply for Post Study work rights equal to the time of studies. Agents are an important part in the International Education industry, but it is a fact that many agencies mislead students due to financial interest, so I believe that allowing Australian Educational providers to give some level of advise regarding visa issues. Australian Government should also have a more active roll controlling the quality of the Educationa Agencies, Educational Platform and maybe set and standard to assess the quality of the agency and not only the counselors.

Q21.

4 - How can providers, governments and stakeholders work together to achieve diversification opportunities (for example of disciplines, source countries, study destinations and delivery models)? [limit to 500 words]

We need to start working in a long term plan, focused in the needs of each region. Some regions may not be as profitable as other in the short term, but they represent a very good oportunity in the future. For example in the case of LATAM, there is a lot of potential in the future and it would be fantastic if Australian Universities could work close with Local governments. Regarding delivery mode, I believe that we should focus in the strenghts that Australia currently has to offer as one of the most attractive destinations thanks to the quality of the society. Many students have a lot to learn from Australia and implement it back in their home countries.

Etics, respect, innovation, entrepeneurship are big topics in the future, but mainly the ability to socialiaze with people from different backgrounds and culture. I believe that in the future we need to understand that money cannot be the main driver of society, and students should see that comming from the Universities they choose to study, they need to see Australian Universities profitable, but more be focused in cooperation than in revenue.

Q10.

5.1 - How can Australia improve employability outcomes for international students, ensuring students have the necessary the skills to compete in a globally competitive labour market? [limit to 500 words]

I believe that knowning the needs of labour Market in Australia is key, so Australia does not prepare more professionals than the ones needed by the industry. At this moment most of the Universities admit students who have the financial resources but not necessarely the academic skills, I believe recruitment in Australia should be more focused in finding a balence between academic skills, financial resources and industry needs.

Q11.

6 - How do we create a uniquely Australian education experience? [limit to 500 words]

In general terms I believe International Students have a good experience in Australia, what I have seen is that many students from Higher Education institutions consider that the cost of the programs are a way higher than it should be, and that the quality are not as good as expected for Posgrtaduate programs. SOmething that it doesn happen with Undergraduate programs, the main reason for this is because most of the students receive very good education from local Universities, and then they go to Australia and they receive classes from Undergraduate in a posgraduate program. We need to make sure that in academic terms we provide posgraduate level education to posgraduate students.

Q12.

6.1 - What is our value proposition for both international and domestic students? [limit to 500 words]

It should be focused in training people to change society, and training people to be more independant.

Q13.

6.2 - How do we offer an Australian education experience while complementing the value of Australian offshore and online education? [limit to 500 words]

Very hard, with the current fees from Australian institutions we should focus in the Australian Onshore experience. Online Education is not attractive to LATAM students.

Q14.

7 - What else should the Council for International Education and the Australian Government consider in developing a new strategy? [limit to 500 words]

Q19.

If you wish to upload a document to support your submission, including a document answering the discussionquestions, please upload it here.

Q16.

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